

## **50 Words of Wisdom for Fundraisers to Share with their Colleagues and Peers**

Everyone loves a good inspirational quote. Here are 50 insights from some of the best thinkers of the last 100 years (and one or two that are even older!). If you'd like to find other fundraisers and nonprofit leaders who know the power of inspiring words, come to the Nonprofit Storytelling Conference – <https://nonprofitstorytellingconference.com>

1. "Success is not final, failure is not fatal: It is the courage to continue that counts." - Winston Churchill
2. "Start where you are, use what you have, do what you can." - Arthur Ashe
3. "The only way to do great work is to love what you do." - Steve Jobs
4. "Dream big and dare to fail." - Norman Vaughan
5. "To handle yourself, use your head; to handle others, use your heart." - Eleanor Roosevelt
6. "The best way to predict the future is to create it." - Peter Drucker
7. "Believe you can and you're halfway there." - Theodore Roosevelt
8. "The harder the conflict, the more glorious the triumph." - Thomas Paine
9. "The only place where success comes before work is in the dictionary." – Vince Lombardi
10. "Innovation distinguishes between a leader and a follower." - Steve Jobs
11. "Be the change you wish to see in the world." - Mahatma Gandhi
12. "We rise by lifting others." - Robert Ingersoll
13. "We make a living by what we get, we make a life by what we give." - Winston Churchill
14. "Leadership is not about being in charge. It's about taking care of those in your charge." - Simon Sinek
14. "It always seems impossible until it's done." - Nelson Mandela
16. "Perfection is not attainable, but if we chase perfection we can catch excellence." - Vince Lombardi
17. "Don't count the days, make the days count." - Muhammad Ali
18. "Success usually comes to those who are too busy to be looking for it." - Henry David Thoreau

19. "Your time is limited, don't waste it living someone else's life." - Steve Jobs
20. "Never doubt that a small group of thoughtful, committed citizens can change the world." - Margaret Mead
21. "To give anything less than your best is to sacrifice the gift." - Steve Prefontaine
22. "There is no passion to be found playing small - in settling for a life that is less than the one you are capable of living." - Nelson Mandela
23. "The best way to find yourself is to lose yourself in the service of others." - Mahatma Gandhi
24. "You have brains in your head. You have feet in your shoes. You can steer yourself any direction you choose." - Dr. Seuss
25. "It does not matter how slowly you go as long as you do not stop." - Confucius
26. "Success is not the key to happiness. Happiness is the key to success. If you love what you are doing, you will be successful." - Albert Schweitzer
27. "Alone we can do so little; together we can do so much." - Helen Keller
28. "Change is the law of life. And those who look only to the past or present are certain to miss the future." - John F. Kennedy
29. "The only limit to our realization of tomorrow will be our doubts of today." - Franklin D. Roosevelt
30. "The best leaders are those most interested in surrounding themselves with assistants and associates smarter than they are." - John C. Maxwell
31. "Not everything that is faced can be changed, but nothing can be changed until it is faced." - James Baldwin
32. "The greatest glory in living lies not in never falling, but in rising every time we fall." - Nelson Mandela
33. "The secret of getting ahead is getting started." - Mark Twain
34. "I find that the harder I work, the more luck I seem to have." - Thomas Jefferson
35. "A person who never made a mistake never tried anything new." - Albert Einstein
36. "Do not wait for leaders; do it alone, person to person." - Mother Teresa
37. "Efforts and courage are not enough without purpose and direction." - John F. Kennedy
38. "Act as if what you do makes a difference. It does." - William James
39. "Believe in yourself and all that you are. Know that there is something inside you that is greater than any obstacle." - Christian D. Larson
40. "Success is the sum of small efforts, repeated day in and day out." - Robert Collier

41. "The future belongs to those who believe in the beauty of their dreams." - Eleanor Roosevelt
42. "It's not the years in your life that count, it's the life in your years." - Abraham Lincoln
43. "Life is 10% what happens to us and 90% how we react to it." - Charles R. Swindoll
44. "Nothing in life is to be feared, it is only to be understood. Now is the time to understand more, so that we may fear less." - Marie Curie
45. "The best preparation for tomorrow is doing your best today." - H. Jackson Brown, Jr.
46. "The best and most beautiful things in the world cannot be seen or even touched - they must be felt with the heart." - Helen Keller
47. "I can't change the direction of the wind, but I can adjust my sails to always reach my destination." - Jimmy Dean
48. "The only way to achieve the impossible is to believe it is possible." - Charles Kingsleigh
49. "The way to get started is to quit talking and begin doing." - Walt Disney
50. "Don't watch the clock; do what it does. Keep going." - Sam Levenson